

TEACHING QUALIFICATIONS

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CORE BELIEFS

- I believe that the difficult should be made easy.
- I believe in building communities of success: Successful leaders (students) build successful teams, and successful teams build successful companies.

TOP SKILLS AND ABILITIES

- Able to explain difficult concepts in an easy to understand fashion.
- Able to motivate and bring out the best in individuals (students) and teams.

EXPERIENCE SUMMARY

COMMERCIAL AND INVESTMENT BANKER ON WALL STREET:

- Clients included KKR – the largest private equity firm in the world and T. Boone Pickens the Texas oil man.
- Arranged and negotiated deals of from \$5 million USD to over \$5 billion.
- Responsible for making \$2 billion USD in loans and investments.
- Managed a \$250 million USD investment fund.

CFO AND COO OF PRIVATE AND PUBLIC COMPANIES

- CFO of Public Company.
- CFO/COO of Private companies in the financial services area, technology and health care.
- Negotiated and financed acquisitions.

TECHNOLOGY STARTUPS AND ENTREPRENEURIALISM

- Serial Entrepreneur: Founder and CEO of three companies.
- Advisor and mentor to entrepreneurs, startups and students.
- Judge in numerous business plan competitions: University of Miami, University of Pennsylvania.
- Board of the MIT (Massachusetts Institute of Technology) Venture Forum, South Florida, USA.
- Founder of Entrepreneurs Commons, Miami, FL USA– a peer to peer network of entrepreneurs
- Winner of prestigious funding and innovation awards from Startup Chile, Startup Brazil, and La French Tech.

TEACHING

- Carlos Albizu University, Graduate Business School; Miami, FL USA: Strategy and Sales.
- EDHEC; Nice, France: The Future of Work, Entrepreneurship and Business coach
- Media School; Nice, France: Innovation, Destruction of the Business Model, and Digital Marketing.
- Chimie ParisTech; Paris, France (Grande école): Entrepreneurial Finance.
- Numerous corporate trainings for employees and board members.
- Founder and CEO of a mobile learning company. Expert in mobile and online learning.

BLOGS, WRITINGS AND BOOTCAMPS

- See **blogs**: <http://www.boilingice.com> and <http://www.kedzoh.com>
- See **LinkedIn** profile: <http://www.linkedin.com/in/patrickkedziora>
- Writing a book on The Future of Work.
- Delivering an Entrepreneurship Bootcamp <http://boilingice.com/startup/>

STUDENT COMMENTS

- Very organized. Knows his subject and loves it.
Lee A.
- He was absolutely great. Explained everything perfectly. I would definitely recommend my friends to take his course.
Marcella B.
- Excellent instructor. I will try my best to enroll in more classes taught by Patrick.
Gill Q.