

# TEACHING & TRAINING QUALIFICATIONS

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## CORE BELIEFS

- I believe that the difficult should be made easy.
- I believe in building communities of success: Successful leaders (students) build successful teams, and successful teams build successful companies.

## TOP SKILLS AND ABILITIES

- Able to explain difficult concepts in an easy to understand fashion.
- Able to motivate and bring out the best in student and teams.

## EXPERIENCE SUMMARY

### COMMERCIAL AND INVESTMENT BANKER ON WALL STREET:

- Clients included KKR, the largest private equity firm in the world.
- Arranged and negotiated deals of from \$5 million to over \$5 billion.
- Responsible for making over \$2 billion in loans and investments.
- Managed a \$250 million investment fund.

### CFO AND COO OF PRIVATE AND PUBLIC COMPANIES

- CFO of a Public Company.
- CFO/COO of Private companies in the financial services area, technology and health care.
- Negotiated and financed acquisitions.

### TECHNOLOGY STARTUPS AND ENTREPRENEURSHIP

- Serial Entrepreneur: Founder and CEO of four companies (eCommerce, 2X EdTech, Robotics)
- Advisor and mentor to entrepreneurs, startups and students. Board of WYZchef, Singapore.
- Mentor of Mentors for the World Bank's *Afrique Excelle* program – Advising VCs and mentors.
- Judge in numerous business plan competitions: University of Miami, University of Pennsylvania.
- Board of the MIT (Massachusetts Institute of Technology) Venture Forum, South Florida, USA.
- Winner of prestigious funding and innovation awards from Startup Chile, Startup Brazil, and French Tech Ticket.
- Member: Sophia Business Angels, European Business Angels Network, France Angels, and WBAF.
- Speaker: Vox Angels, Moscow – Next Society, Milan – AfriCup, Tunis – South Summit, Madrid.

## WORKSHOPS & COURSES – LIVE AND ONLINE

- EDHEC, France: Entrepreneurship, Financial Forecasting, Financing Startups and thesis advisor.
- Carlos Albizu University, USA: Strategy and Sales.
- Chimie ParisTech, France (Grande École): Entrepreneurial Finance.
- MediaSchool, France: Innovation, Destruction of the Business Model, and Digital Marketing.
- SKEMA, France: Entrepreneurship, International Finance, Business Plans and Business Models, International Mergers and Acquisitions, Financial Analysis and Management Buyouts.
- **Numerous trainings and workshops:** [boilingice.com/startup](http://boilingice.com/startup)
- Expert in mobile and online learning. Founder and CEO of a mobile learning company.

## BLOGS, WRITINGS AND BOOTCAMPS

- See **blogs:** <http://www.boilingice.com> and <http://www.kedzoh.com>
- See **LinkedIn** profile: <http://www.linkedin.com/in/patrickkedziora>
- Delivering Entrepreneurship Bootcamps: <http://boilingice.com/startup/>
- Writing a book on Thinking Big – How To Create the Next Unicorn

## STUDENT COMMENTS

- “Very organized. Knows his subject and loves it.” *Lee A.*
- “Excellent instructor. I will try my best to enroll in more classes taught by Patrick.” *Gill Q.*
- “I really enjoyed it, I’ve never had this kind of course before. It made me think more about business as an owner, instead of just as an employee.” *Franck C.*